



## **TENDER NOTICE**

Date of launch of the RFP: September 28<sup>th</sup>, 2021

Pursuant to its mandate under the Communications Service Proclamation No. 1148/2019, the Ethiopian Communications Authority (ECA) announces:

### **THE REQUEST FOR PROPOSALS FOR A SECOND TELECOMMUNICATIONS LICENSE (LICENSE B) IN THE FEDERAL DEMOCRATIC REPUBLIC OF ETHIOPIA**

The Government of the Federal Democratic Republic of Ethiopia laid out the framework for the liberalization of the Ethiopian telecommunications sector under the Communications Service Proclamation No. 1148/2019 to promote greater private sector investment, drive digital transformation and rapid economic growth and deliver reliable and accessible communications for all Ethiopians.

Following the successful licensing process and issuance of one new nationwide full-service telecommunication license in June 2021 (**License A**) to the Global Partnership for Ethiopia, the consortia has established its local headquarters in Addis Ababa and is preparing to launch its services pursuant to the License Agreement entered with the Ethiopian Communications Authority (ECA). The ECA now launches the Request For Proposals (RFP) for the **second nationwide full-service Telecommunications License (License B)** and invites world-class telecommunications operators of all sizes to come forward and take part in this exciting opportunity to operate within Ethiopia's rapidly growing economy.

Mobile Financial Services are included in the new License conditions and additional spectrum allocation has been considered (applicable for Ethio Telecom, License A and B). In addition, after extensive consultation the ECA has revised some pre-qualification criteria for License B so as to include participation from a wide range of international and national telecommunications operators.

All details and instructions pertaining to the submission of proposals, including the qualification criteria and conditions for eligibility to participate, are described within the RFP.

In order to obtain the RFP, an interested party shall be required to pay a non-refundable fee of USD 7,500 ("RFP Fees") and submit a Non-Disclosure Agreement (NDA) to the Government of Ethiopia. The details of account for payment of the RFP Fees as well as the NDA form can be obtained by sending a written request, by October 12, 2021 to: [contact@eca-ethiopia.com](mailto:contact@eca-ethiopia.com) or [telecomlicensebid@gmail.com](mailto:telecomlicensebid@gmail.com).

A proposal made in accordance with the guidelines presented within the RFP documentation must be physically delivered to the following address, no later than 10:00a.m. East Africa Time (GMT+3), on December 20, 2021:

**Ethiopian Communications Authority**  
Director General's Office  
Bole Sub-city, Woreda 03, House number 2483  
New Robel Plaza Building  
P.O. Box 9991  
Addis Ababa  
Ethiopia

#### **Contact for information:**

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